



We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. With offices spanning all six continents, we strive to create a sustainable society and economy that positively impacts our climate, ecosystems and communities. With our solutions we inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Trader (100%) Medellín, Colombia

As a Trader in Colombia you will lead and manage a portfolio of Colombian carbon credits and other environmental products. In addition, you will identify and develop new business opportunities to increase South Pole's coverage in the region; you will be responsible from the execution of the trading operation until the delivery to the client. Last, you will represent South Pole in meetings with clients, conferences and business events. Success in this role requires experience in the areas of trading, negotiation and business development and previous trajectory in environmental and carbon markets and/or sustainability in the private sector. If you have a commercial and analytical mindset with an entrepreneurial attitude and a sense of responsibility, then we are looking for you!

Tasks and responsibilities

- Manage a portfolio of Colombian carbon credits and occasionally other environmental commodities in collaboration with the Portfolio team
- Create and maintain a position and risk overview of the traded products
- Identify and develop new business and trading opportunities to increase South Pole's presence in Colombia
- Understand customer needs, gather market information, identify and advice on industry trends
- Maintain responsibility from the execution of the trade until delivery to the client
- Gather market information and create market update reports for relevant teams
- Represent South Pole in meetings with clients, at conferences and business events

Your profile

- Undergraduate degree in a relevant discipline
- Experience in the areas of trading, negotiation and business development
- At least two years of trading experience of (environmental) commodities or financial products
- Previous trajectory in environmental and carbon markets and/or sustainability in the private sector is desirable
- Commercial and analytical mindset
- Entrepreneurial attitude, sense of responsibility and willingness to take initiative
- Excellent communication skills
- Strong command of Excel. Knowledge on VBA and other programmes is a plus
- Excellent oral and written command of Spanish and English is a must



We offer

- Work in a growing global company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work with a dedicated and enthusiastic international team around the globe
- Salary commensurate with your experience and competitive bonus structure

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your application in English directly through our [website](#). If you have any questions regarding this vacancy, please contact Mr. Jairo Gomez on +57 3105879216 or on jobs@southpole.com.