

We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. With offices spanning all six continents, we strive to create a sustainable society and economy that positively impacts our climate, ecosystems and communities. With our solutions we inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Renewable Energy Portfolio Manager (100%)

based in Amsterdam or London

As a Portfolio Manager you will be responsible for developing solutions in renewable energy markets around the world. You will work on commercial agreements with project developers, retailers, intermediaries and corporate consumers active in voluntary renewable energy markets. If you are an enthusiastic and dynamic professional with relevant experience in renewable energy (RE) and sustainability solutions, then we are looking for you!

Tasks and responsibilities

- Further expand RE project and supplier network worldwide
- Identify and evaluate RE projects, including handling the associated contracts and financial management
- Collaborate with the Project Management team to optimise the delivery of projects
- Advise clients and staff on developing regulatory and Renewable Energy market standards globally
- Provide information about products, projects and processes to clients and staff to support sales and marketing activities
- Manage and enhance systems for project information capture, storage and internal dissemination
- Represent South Pole in different forums and at events
- Understand client needs, gather market intelligence and identify industry trends

Your profile

- 3-5 years experience in environmental certificates market, power market knowledge, renewable energy advisory, or as a sustainability expert specializing in energy
- University degree in Business Administration, Economics, Finance, Environmental Science or similar
- Deep understanding of RE products and markets, including:
 - o Certificates
 - o PPAs
 - o Renewable Energy (RE) reporting standards (e.g. CDP, GHG Protocol)
- Proven commercial acumen and ability to negotiate purchase contracts
- Experience in OTC trading and/or structuring of electricity market-related products
- Proven ability to build and maintain strong relationships with suppliers, clients and team members
- Excellent written and verbal communication skills including the ability to translate technical information appropriately for non-technical audiences such as clients or our Sales team
- Legal and contract management skills are an advantage
- Excellent analytical skills including high level of financial literacy, numeracy and competency with Excel
- Experience working with information management systems (CRM, accounting, databases, etc.)
- Work experience in markets outside of Europe is a plus



- Excellent written and oral command of English; further languages are considered a strong plus
- National, or holder of a valid required work visa in host country

We offer

- Be part of a growing and multicultural company with a real purpose
- Excellent team spirit working with dedicated and enthusiastic people
- The opportunity to use your skills, experience and enthusiasm to help a growing company with big ambition

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your application in English directly through our <u>website</u>. If you have any questions regarding this vacancy, please contact Ms. Wiesendanger on +41 43 501 35 50 or on jobs@southpole.com.