



## We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. With offices spanning all six continents, we strive to create a sustainable society and economy that positively impacts our climate, ecosystems and communities. With our solutions we inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

### **Junior Portfolio Manager Voluntary Carbon (100%) based in Amsterdam, London or Stockholm**

In this role you will be part of our Portfolio Management team, responsible for overseeing and developing business for the sales of carbon credits for the voluntary market. You will work in coordination with our Projects and Marketing teams to draft proposals in order to meet clients' Corporate Social Responsibility (CSR) needs. In addition, you will participate in different events with the objective to create new business opportunities. You will also be involved in coordinating trading and acquisition of new projects generating carbon credits. If you are an enthusiastic professional with an understanding of carbon markets and products, then we are looking for you!

#### Tasks and responsibilities

- Draft written proposals for carbon credits
- Introduce South Pole's services to potential clients
- Coordinate the offering process in terms of content and timeline
- Draft framework agreements for the acquisition of new emission reduction projects
- Negotiate and draft contracts for trading project deals
- Expand our clients pool, including attendance to conferences and other corporate events
- Analyse client needs, gather market intelligence and identify industry trends

#### Your profile

- A University degree in a relevant field (e.g. Environmental Management, Sustainability) or a broader field with evidence of a focus on environmental or sustainability issues (e.g. Engineering, Business/Management/Finance) is preferred
- Knowledge of carbon products and markets, preferably including one or more of the following:
  - Experience/understanding of project-based carbon standards, technologies and project development processes
  - Experience/understanding of global carbon reporting standards (e.g. CDP, GHG Protocol)
- Proven ability to build and maintain strong relationships with suppliers, clients and team members
- Investigative and creative skills
- Legal and contract management skills are a plus
- Excellent analytical skills including high level of numeracy, competency with Excel and, as an advantage, financial literacy
- Experience working with information management systems (CRM, accounting, databases, etc.)



- Demonstrated belief in and commitment to climate change mitigation and broader sustainability objectives
- Excellent written and oral command of English; excellent command of German is a strong asset; French and/or Spanish are of advantage
- National, or holder of a valid required work visa in host country

#### **We offer**

- Excellent team spirit within the world's leading independent sustainability company
- Be part of a growing and multicultural company
- Work autonomously as well as within a large and international team of passionate sustainability professionals
- Clear career development potential as a key part of the Portfolio Management team

#### **Please apply**

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#). If you have any questions regarding this vacancy, please contact Ms. Carmen Alvarez on (+44) 2037051770 or on [jobs@southpole.com](mailto:jobs@southpole.com).