



## We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. With offices spanning all six continents, we strive to create a sustainable society and economy that positively impacts our climate, ecosystems and communities. With our solutions we inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

### **Senior Manager and Consultant, Sustainable Finance (100%)** based in Amsterdam, Zurich or Stockholm

As a Senior Manager and Consultant, this role plays a vital role in developing South Pole's approach to our consultancy offering in the European Financial Sector. This role will focus on overseeing a platform on European Financial Centers for Sustainability (FC4S), managing sustainable finance data projects as well as consulting with financial industry clients on green products. In addition, the role will be tasked with developing strong networks with key stakeholders in the financial industry, building partnerships, networking and securing new mandates. If you have the skills and experience and want to contribute to the fight against climate change, we are looking for you.

#### Tasks and responsibilities

- Manage consulting mandates and platforms on sustainable finance within Europe (with a focus on the platform FC4S), potentially also expanding to opportunities beyond Europe
- Oversee the development of Expressions of Interest and winning proposals to acquire sustainable finance consultancy as well as funds and platforms management mandates in Europe and globally
- Guide and supervise teams of consultants on consultancy mandates
- Responsible for the overall profitability of assigned mandates including ensuring that they are completed on time and within budget
- Develop and maintain strong partnerships with relevant stakeholders such as investors, asset managers, regulators, data providers, and government officials
- Support the development of new business opportunities

#### Your profile

- A Master's degree or equivalent, ideally with some post-graduate work in sustainable and/or green finance, environmental sciences, finance, or sustainability related disciplines
- 6-10 years of relevant work experience in financial industry consultancy, investments, research and/or business development
- Previous experience of managing internal and/or external collaborators on specific financial sector projects/consultancy and/or collaborative action platform mandates
- Familiarity with sustainable finance, impact investing and/or Environment, Social and Governance (ESG) related topics
- Managing project budgets
- Proven ability to create high quality written documents (proposals and deliverables) in English



- Strong technical and financial expertise on financial sector consultancy, investments, implementation and business development
- Commercial skills and good business sense to be able to identify and seize opportunities in a fast-paced and competitive market environment
- An existing network of financial industry stakeholders, potential clients and other relevant stakeholders in Europe
- Excellent oral and written command of English, professional proficiency in other national or regional languages is of advantage

#### We offer

- Be part of a growing and multicultural company with a real purpose
- Excellent team spirit working with dedicated and enthusiastic people
- The opportunity to use your skills, experience and enthusiasm to help a growing company with big ambition

#### Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#). If you have any questions regarding this vacancy, please contact us on [jobs@southpole.com](mailto:jobs@southpole.com).