



We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. With offices spanning all six continents, we strive to create a sustainable society and economy that positively impacts our climate, ecosystems and communities. With our solutions we inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Carbon Portfolio Manager (100%) based in London or Amsterdam

As part of the Portfolio Management team, you will be primarily responsible for structuring and closing carbon credit sourcing transactions. In addition, you will develop business with project developers, retailers, intermediaries and wholesale companies active in carbon markets. This position requires commercial acumen, transactional capability and ability to capture optimisation opportunities. Furthermore, you will work in coordination with our Projects and Marketing teams to draft proposals in order to meet Corporate Social Responsibilities (CSR) needs. If you are an enthusiastic and dynamic professional with relevant experience in carbon credits and sustainability solutions, then we are looking for you!

Tasks and responsibilities

- Originate, structure and close new deals in carbon credits with project owners, retailers, intermediaries, trading and wholesale companies
- Source from and grow the network of project developers and suppliers of carbon credits
- Create compelling carbon project portfolios for meeting the demand of our broad set of corporate and public sector clients
- Collaborate with Key Account Managers to understand the clients' needs for certificates and provide market-related feedback
- Analyse client needs, gather market intelligence and identify industry trends
- Collaborate with the international Project Management teams for the purpose of optimising deliveries of projects developed by South Pole
- Represent South Pole in different forums on carbon markets in order to generate business

Your profile

- A university degree in Economics or Business Administration, ideally with evidence of a focus on environmental or sustainability issues
- 3-5 years of commercial experience, preferably in an origination, brokerage or trading role in carbon markets
- Knowledge of carbon products and markets, preferably including one or more of the following:
 - Experience/understanding of project-based carbon standards, technologies and project development processes
 - Experience/understanding of global carbon reporting standards (e.g. CDP, GHG Protocol)
- Strong track record in generating new business opportunities, closing deals and meeting customer needs
- Proven ability to build and maintain strong relationships with suppliers, clients and team members
- Legal and contract management skills are a plus
- Entrepreneurial and proactive mindset, willingness to take initiative



- Excellent written and oral command of English. Fluency in German, French and/or Spanish is of advantage
- National, or holder of a valid required work visa in host country

We offer

- Work in a growing global profit for purpose company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work within a large and international team of sustainability passionate professionals

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your application in English directly through our website. If you have any questions regarding this vacancy, please contact us on jobs@southpole.com.