



## We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. South Pole acts today 'for a better tomorrow'. With offices spanning all six continents, we accelerate the transition to a climate-smart society. Our vision is "Climate Action for All": We inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

### **Junior Sourcing Manager (100%)** based in New Delhi, India

As part of the Projects and Portfolio Business Unit, you will support the International Sourcing Team with various tasks related to sourcing, business development, technical and commercial analysis, as well as dealing with negotiations, closing and contracting. This role will also play an important role in exploring and initiating new opportunities, pursuing and closing them under the guidance of the Sourcing team. This is a role with exciting opportunities and unique challenges, are you ready for them?

#### Tasks and responsibilities

- Supporting global project sourcing activities for carbon credits and possibly other environmental market products offered by South Pole
- Identify and initiate conversations with several different stakeholders (NGOs, foundations, corporations, multilaterals, banks, universities, governments etc.) with the aim of progressing towards establishing successful partnerships and closing deals
- Support in developing and maintaining a network of project developers
- Conduct various project sourcing tasks including, but not restricted to, research, checking qualifications under carbon standards, technical assessment, emission reduction estimates, project profitability/cash flow projections, preparing presentations, writing reports and drafting agreements
- Managing and maintaining databases as well as recording important information related to potential projects and developers
- Coordinate and collaborate with South Pole's global team from various offices across continents
- Assist the Sourcing Team in obtaining suitable projects to expand South Pole's global project portfolio and develop customised solutions for our public and private sector clients

#### Your profile

- University degree in Business Administration, Economics, Environmental Science, Engineering or similar
- 1-2 years of relevant work experience
- Knowledge of carbon credits, carbon standards and carbon project development, preferably including experience and understanding of community-based projects like clean cookstoves, water purification, and/or solar home systems
- Basic knowledge of forestry and land-use carbon projects would be considered an added advantage
- Commercial skills in project origination for carbon market and generating new business opportunities preferred
- Skills in drafting contracts/agreements preferred



- Proficiency with MS Office, especially MS Word, MS Excel, MS PowerPoint and Google Suite
- Excellent communication skills and professional attitude
- Excellent written and oral command of English; conversational capability in other languages is considered a plus
- National, or holder of a valid work permit

### We offer

- Work in a growing global profit for purpose company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work within a large and international team of sustainability passionate professionals
- The opportunity to work with professional experts all around the world

### Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#). If you have any questions regarding this vacancy, please contact us on [jobs@southpole.com](mailto:jobs@southpole.com).