



## We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. South Pole acts today 'for a better tomorrow'. With offices spanning all six continents, we accelerate the transition to a climate-smart society. Our vision is "Climate Action for All": We inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

### **Cleantech Finance Consultant (100%)** based in Zurich, Switzerland

We are continuously developing and monitoring a large investment portfolio of companies that mitigate carbon emissions with innovative technologies in various sectors and markets. To support our team, we are looking for a highly motivated consultant eager to dive into due diligence assessments, business and financial models, and to deliver regular analytical reports of the portfolio companies. Are you ready for that challenge?

#### Tasks and responsibilities

- Lead assessments of potential portfolio companies in collaboration with a team member, the respective company management and its customers and partners
- Develop an in-depth understanding of the relevant technology, business and financial model, markets and greenhouse gas impacts of a potential portfolio company
- Identify and investigate potential technical, regulatory and financial risks
- Report findings and recommendations to different audiences in a concise manner
- Perform quality checks on assessment reports
- Lead cases through a standardized deal funnel (due diligence process) and coordinate with internal and external stakeholders
- Monitor the portfolio companies, including communication, analysis of financial quarterly reports, prepare standardized contracts
- Support marketing initiatives, e.g. mailings, calls, to identify potential new companies
- Interact with the management of potential new companies
- Relevant industries are: Building industry, energy production, energy efficiency, automation, IoT, ICT, agriculture, circular economy, agriculture, electronic industry

#### Your profile

- University degree, ideally at a Master's level or higher in Sustainability, Climate Change, Engineering, Business, Finance or other related fields;
- Minimum 2 years of work experience in fund or platform management, sustainability consulting, grant/investment management, knowledge management, stakeholder engagement or other related fields
- Previous trajectory in venture capital or startup/SME business analysis or sustainability is of advantage
- Solid German writing skills are a must
- Ability to create high quality written documents (proposals, deliverables, etc.) and lead conversation in English



- French (reading/speaking/listening) is desired, Italian is a plus
- High curiosity for innovative technologies, the respective markets, financial and business model analysis
- Proven financial accounting skills (certificates/studies/work experience)
- Excellent task/project management skills and a highly structured working style
- Advance IT skills is a plus
- Previous trajectory in venture capital or startup/SME business analysis or sustainability
- Flair for business process optimisation, as well as sales & marketing
- Analytical and quantitative mindset
- Entrepreneurial thinking
- Diligent, reliable, proactive and self-sufficient but collaborative approach to work
- Excellent communication skills
- Motivation to work in the area of climate mitigation and financing instruments akin to venture capital
- Experience working as part of a team
- National, or holder of a valid work visa in Switzerland

#### We offer

- Work in a growing global profit for purpose company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work within a large and international team of sustainability passionate professionals
- The opportunity to work with professional experts all around the world

#### Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#). If you have any questions regarding this vacancy, please contact us on [jobs@southpole.com](mailto:jobs@southpole.com).