

## We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. South Pole acts today 'for a better tomorrow'. With offices all around the globe, we accelerate the transition to a climate-smart society. Our vision is "Climate Action for All": We inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

# Senior Consultant Sustainable Infrastructure Finance (100%) based in New Delhi, India

As part of the Funds and Platforms team within the Consultancy & Services unit, you will provide technical inputs into deliverables and provide advice to clients, partners and other stakeholders on the topic of Sustainable Infrastructure, Sustainable Finance and Climate Policy, with a particular focus on an India-based public sector mandate focused on sustainable cities. Project management of advisory mandates on climate change and sustainability solutions is a key focus of this role. You will take ownership for all proposals and /mandates where you are assigned as manager. You will be the first point of contact for those proposals and projects and ensure that all tasks are executed and all completed deliverables to be submitted to the client. If you are looking for a diverse role within an international and dynamic environment, then this is the role for you!

### Tasks and responsibilities

- Planning, coordinating and managing consultancy mandates for public and private sector clients related to Sustainable Infrastructure and Sustainable Finance
- Delivering high-quality proposals, consultancy reports and other deliverables (e.g. presentations, blogs, workshop materials) in English
- Provide technical leadership in the implementation of advisory projects and technical reviews of projects managed by other colleagues on the topic of Sustainable Infrastructure Finance
- · Design of project work plans, schedules, budgets and delivery of financial and technical status reports
- Support the creation of capacity building and teaching material
- Offer capacity building courses and trainings together with training institutes to the different target groups such as cities infrastructure financial specialists
- Financial and administrative oversight of advisory mandates
- Leading of assignment-specific, international teams composed of internal and external experts and organisations
- Liaise with clients on consultancy mandates
- Support in the acquisition of new mandates through networking with local and international stakeholders in India as well as the preparation of proposals
- Participation in client facing events and meetings, speak about relevant topics and represent South Pole and its services (in English and Hindi)
- Development of concept and methodologies for new consulting opportunities within the topic of Sustainable Infrastructure Finance
- Support the development of South Pole's strategy and service offering in the field of Sustainable Infrastructure Finance



## Your profile

- Minimum a Masters degree in Finance, Environmental Engineering, Environmental Science, Public Policy or a related discipline
- At least 6 years of relevant work experience, ideally with consultancy with the public sector in the area of climate change and sustainable development
- Sound understanding of Sustainable Infrastructure and Project Finance both nationally and ideally internationally
- Technical knowledge in key infrastructure sectors such as waste, water or transportation would be an advantage
- Experience with financial modeling for clients in the context of consultancy assignments on infrastructure programs
- Proven network with project developers, infrastructure investors, national and/or subnational government entities, development finance institutions, development agencies, and other public or private donors/stakeholders, particularly in India
- Excellent oral and written command of English and Hindi; other international languages are of advantage
- Commercial skills and good business sense to be able to identify and seize opportunities in a challenging and competitive market environment
- Extensive coordination, project management, proposal writing and presentation skills
- Diligent, reliable and independent approach to work and ability to act as a team leader in a multicultural environment
- Advantageous if you have experience working with and implementing activities with large international funding/granting mechanisms/platforms
- If you are experienced working in Tamil Nadu and/or Gujarat as well as having knowledge of the relevant local languages in those states, this will be an advantage

#### We offer

- Work in a growing global profit for purpose company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work within a large and international team of sustainability passionate professionals
- The opportunity to work with a culturally diverse team based around the world

#### Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our <u>website</u>. If you have any questions regarding this vacancy, please contact us on jobs@southpole.com.