

We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. South Pole acts today 'for a better tomorrow'. With offices all around the globe, we accelerate the transition to a climate-smart society. Our vision is "Climate Action for All": We inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Cleantech Finance Specialist (80-100%) based in Zurich, Switzerland

As a Cleantech Finance Specialist, you will be working in the Technology Fund team, which is part of the business line Funds & Platforms within the Consultancy and Services Unit. You will be developing and monitoring a large investment portfolio of companies that mitigate carbon emissions with innovative technologies in various sectors and markets. In addition, you will identify potential technical and financial investment risks. We are looking for a personality that complements the team of the practice in the long-run. Your mission is to design, establish and manage multi-stakeholder platforms to achieve carbon mitigation and broader sustainability goals.

Industries in which we are operating are: building industry, energy production, energy efficiency, automation, IoT, ICT, agriculture, circular economy, agriculture and the electronic industry. The current <u>portfolio</u> gives an impression of the type of companies that are assessed. To support our team, we are looking for a highly motivated consultant eager to dive into due diligence assessments, business and financial models, and to deliver regular analytical reports of the portfolio companies. Are you ready for that challenge?

Tasks and responsibilities

- Lead assessments of potential portfolio companies in collaboration with a team member, the respective company management and its customers and partners
- Develop an in-depth understanding of the relevant technology, business and financial model, markets and greenhouse gas impacts of a potential portfolio company
- Identify and investigate potential technical, regulatory and financial risks
- Report findings and recommendations to different audiences in a concise manner
- Lead cases through a standardized deal funnel (due diligence process) and coordinate with internal and external stakeholders
- Monitor a portfolio of companies. This includes communication, analysis of financial reports and preparation of standardized contracts
- Support marketing initiatives, e.g. mailings, calls, to identify potential new companies

Your profile

- University degree, ideally at a Master's level or higher in Engineering, Business, Finance or other related fields
- Minimum 2 years of work experience in business and financial analysis or related fields
- Previous trajectory in venture capital or startup/SME business analysis or sustainability is of advantage



- Excellent German oral and writing skills are a must, French (reading/speaking/listening) is desired, Italian is a plus
- Ability to create high quality written documents (proposals, deliverables, etc.) and lead conversation in English
- High curiosity for innovative technologies, the respective markets, financial and business model analysis
- Proven financial accounting skills (certificates/studies/work experience)
- Excellent task/project management skills and a highly structured working style
- Flair for business process optimisation, as well as sales & marketing
- Analytical and quantitative mindset
- Diligent, reliable, proactive and self-sufficient but collaborative approach to work
- Motivation to work in the area of climate mitigation and financing instruments akin to venture capital
- National, or holder of a valid work visa in Switzerland

We offer

- Work in a growing global profit for purpose company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work within a large and international team of sustainability passionate professionals
- The opportunity to work with professional experts all around the world

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our <u>website</u>. If you have any questions regarding this vacancy, please contact us on jobs@southpole.com.