



## We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. South Pole acts today 'for a better tomorrow'. With offices all around the globe, we accelerate the transition to a climate-smart society. Our vision is "Climate Action for All": We inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

### **Junior Portfolio Manager - Voluntary Carbon (100%) based in London, Amsterdam or Berlin**

In this role you will be part of our Portfolio Management team, responsible for overseeing and developing business for the sales of carbon credits for the voluntary market. You will work in coordination with our Projects and Marketing teams to draft proposals in order to meet Corporate Social Responsibilities (CSR) needs. In addition, you will participate in different events with the objective to create new business opportunities

#### Tasks and responsibilities

- Work closely with the Key Account Management team to introduce our offering to potential clients
- Draft written proposals for the voluntary carbon market
- Coordinate the offering process in terms of content and timeline
- Client acquisition, including attendance to exhibitions and other corporate events
- Analyse client needs, gather market intelligence and identify industry trends

#### Your profile

- A University degree in a relevant field (e.g. Environmental Management, Sustainability) or a broader field with evidence of a focus on environmental or sustainability issues (e.g. Engineering, Business/Management/Finance) is preferred
- Knowledge of carbon products and markets, preferably including one or more of the following:
  - Experience/understanding of project-based carbon standards, technologies and project development processes
  - Experience/understanding of global carbon reporting standards (e.g. CDP, GHG Protocol)
- Excellent analytical skills including high level of numeracy, competency with Excel and, as an advantage, financial literacy
- Experience working with information management systems (CRM, accounting, databases, etc.)
- Experience working in international teams an advantage
- Demonstrated belief in and commitment to climate change mitigation and broader sustainability objectives
- Language skills: excellent written and oral command of English, other languages, especially German and French are a plus
- National, or holder of a valid required work visa in host country



### We offer

- Be part of a growing and multicultural company with a real purpose
- Excellent team spirit working with dedicated and enthusiastic people
- The opportunity to use your skills, experience and enthusiasm to help a growing company with big ambition

### Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#). If you have any questions regarding this vacancy, please contact us on [jobs@southpole.com](mailto:jobs@southpole.com).