



We are hiring

South Pole is the leading provider of sustainability solutions across the globe. We see Europe on the knife-edge of a huge sustainable transition in complete contrast to federal policy. South Pole has operated in Europe since its founding on 2006 and since our inception we have created a youthful, energetic and passionate crew of climate leaders that have had great success in landing new mandates across many industries

We are very excited to announce that we are looking for an inspiring and passionate

Senior Consultant Sustainable Investments (100%) based in Amsterdam, Stockholm or Zurich

to unleash the full power of our existing European team and continue to build on our market successes for the years ahead.

As a Senior Consultant, you will have an important role in South Pole's Sustainable Investments team. You will be responsible for the successful implementation and management of financial sector clients. You will also lead the development of proposals and participate in business development activities and new service creation. This is a fast growing and dynamic business area with global market potential.

Tasks and responsibilities

- Plan and execute consulting mandates with necessary know-how and skill set to ensue the most efficient and highest quality implementation
- Lead and contribute to proposal development with the responsible Key Account Managers and senior consulting staff
- Interact with and build relationships with financial clients and manage the delivery of consulting mandates
- Support senior consulting staff and Key Account Management team in business development with regard to our sustainable investments consultancy services
- Support senior consulting staff and Key Account Management team to further develop thought leadership, services and marketing materials, to develop our financial industry offerings further
- Interact closely with our international internal team of consultants
- Contribute to structuring the financial sector offering related to climate impacts, investment portfolio analysis, climate risks and opportunities
- Contribute to the creation of market leading product and research together with the Head of Sustainable Investment

Your profile

- A Master's degree, ideally with some post-graduate work in sustainable and/or green finance, environmental sciences, finance, or sustainability related disciplines
- 6-10 years of relevant work experience in financial industry e.g. consultancy, investments, research and/or business development, particularly in topics related to sustainable investments and climate change
- Familiarity with sustainable investments, impact investing, sustainable finance, and/or Environment, Social and Governance (ESG) related topics
- Managing project budgets of over 200k EUR in size
- Proven ability to create high quality written documents (proposals and deliverables) in English



- Strong technical and financial expertise on financial sector e.g. consultancy, investments, implementation and business development
- Commercial skills and good business sense to identify and seize opportunities in a fast-paced and competitive market
- Network with financial industry stakeholders, potential clients and other relevant stakeholders in Europe
- Excellent oral and written command of English, professional proficiency in other national or regional languages is advantageous

We offer

- Work in a growing global profit for purpose company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work within a large and international team of sustainability passionate professionals
- The opportunity to work with professional experts all around the world

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#). If you have any questions regarding this vacancy, please contact us on jobs@southpole.com.