



We are hiring

Would you like to be part of our dynamic, global and growing team? South Pole is an energetic, global company offering comprehensive sustainability solutions and services. South Pole acts today 'for a better tomorrow'. With offices all around the globe, we accelerate the transition to a climate-smart society. Our vision is "Climate Action for All": We inspire and enable our customers to create value from sustainability-related activities.

To further promote environmentally and socially responsible practices, we are currently looking to recruit a highly motivated and dedicated

Principal Consultant Land & Water (100%) based in Amsterdam or New York

In this role you will focus on the delivery of high quality consultancy advice on climate change mitigation solutions to the corporate sector, and be responsible for the management of project teams. In this position, you will also lead the development of proposals and participate in business development activities and new service creation. You will be responsible for the quality and the commercial viability of the engagements and help South Pole remain a national and international leading provider of sustainability solutions. This position will particularly work with companies with agricultural supply chains in the global south, where we support clients to formulate strategies and take concrete action in order to manage and mitigate their impact on climate, water and forest resources. Exemplary assignments include development of supply chain strategies in order to achieve climate targets through emission reductions and insetting, improve water stewardship or achieve deforestation free supply chains.

Tasks and responsibilities

- Lead the planning, management and execution of consulting mandates on sustainable supply chains and agriculture with necessary know-how and skill set to ensure the most efficient and highest quality implementation
- As a senior expert, provide supervision, guidance and technical leadership in international consulting mandates
- Develop new consulting business opportunities with leading corporates in the food, beverage, cosmetic, textile and retail sectors and closely collaborate with the Key Account Management Team
- Contribute to the development of thought leadership, services and marketing materials to further develop our corporate offerings
- Interact with and build relationships with clients and contribute to the successful winning and delivery of corporate consulting mandates
- Lead and directly manage small consultant teams
- Participate in business strategy and leadership relevant internal discussions to well position our corporate consulting activities within South Pole's overall business and offering

Your profile

- A university degree, ideally in Environmental Sciences or Engineering, Business Management, Economics or other sustainability or business-related disciplines
- Relevant work experience (the expectation is 10-15 years) at least partly in corporate consulting
- Sound understanding of environmental sustainability challenges in multinational companies especially with the integration of sustainability in supply chains and agriculture
- Commercial skills and good business sense to be able to identify and seize opportunities in a challenging and



competitive market environment

- Leadership and strategic management experience
- Experience in monitoring and quantification of environmental impacts along the supply chain on climate, water and forests
- Practical experience with agricultural supply chains in tropical countries and project development / program management is desirable
- Practical experience in sustainable procurement, change management and sustainability strategy development is desirable
- Specific consultancy experience in:
 - consultancy for corporate clients, particularly in topics related to sustainability and corporate supply chain risks with particular focus on climate, water and forests in agricultural supply chains
 - driving change within corporates and through the value chain
 - communication to senior decision makers (such as C-Suite) and across a range of stakeholders
- Experienced project manager in a multi-stakeholder and multi-geographies/international context
- Proven knowledge and network in the relevant fields and region
- Excellent oral and written skills in English

We offer

- Work in a growing global profit for purpose company with a real commitment to sustainability and fighting climate change
- Excellent team spirit, work within a large and international team of sustainability passionate professionals
- The opportunity to work with a culturally diverse team based around the world

Please apply

If you are interested in joining a young and international team looking to make a difference to the world we would be happy to hear from you! Please send your cover letter and CV directly through our [website](#). If you have any questions regarding this vacancy, please contact us on jobs@southpole.com.